

Lincoln Level Advantage

SIDE-BY-SIDE COMPARISON OF SHARE CLASS AND SUB-ACCOUNT CAPS FOR BUFFERED ANNUITIES

The purpose of this worksheet is to disclose and highlight comparisons between various share classes used within a variable annuity. In particular, the cost characteristics of each class and sub-account are identified. It is your Financial Professional's responsibility to discuss these disclosures in detail so that you fully understand your allocations and choices.

Client Name(s) _____

| Type of Share | CDSC Years | Annual Fees for Index Options | Fees for Variable Investment Options | Penalty Free Withdrawal |
|---------------|------------|-------------------------------|--------------------------------------|-------------------------|
| B | 6 | 0 % | 0.49-1.22% | 10 % |
| ADV | 0 | 0 % | 0.49-1.22% | 100 % |

CDSC Years Chosen by Client: _____ CDSC Schedule _____ Annual Contract Fee \$ _____

Reasons for Decision: _____

| | |
|---|--|
| Administrative Expense _____ % | Rider Fees _____ % |
| Mortality & Expense Charge (excluding riders) _____ % | Advisory Fees _____ % |
| Subaccount charges (average for initial and anticipated future) _____ % | Total Annual Expenses (%) _____ % |

Annual Subaccount Caps for These Annuities

| | | | |
|---|---------------------------------------|---|---------------------------------------|
| B Share Subaccount name: _____ _____ _____ _____ | Cap: _____ % _____ % _____ % | ADV Share Subaccount Name: _____ _____ _____ _____ | Cap: _____ % _____ % _____ % |
|---|---------------------------------------|---|---------------------------------------|

Risk Tolerance: _____ Conservative _____ Moderate Conservative _____ Moderate _____ Moderate Aggressive _____ Aggressive

Investment Objective: _____ Income _____ Growth & Income _____ Growth

Years investing Experience _____

Are the Investment Objective, Risk Tolerance or Time Horizon different than your Customer Investment Profile indicates? _____ Yes _____ No

You acknowledge you have reviewed and discussed this comparison with your Financial Professional.

Client 1 _____ **Client 2** _____

The information on this form is true and accurate, and I have discussed this comparison in detail with the Client.

Financial Professional: _____ Rep# _____