

EQUITABLE STRUCTURED CAPITAL STRATEGIES

INCOME & INVESTMENT EDGE

SIDE-BY-SIDE COMPARISON OF

SHARE CLASS AND SUB-ACCOUNT CAPS FOR BUFFERED ANNUITIES

The purpose of this worksheet is to disclose and highlight comparisons between various share classes used within a variable annuity. It is your Financial Professional's responsibility to discuss these disclosures in detail so that you fully understand your allocations and choices.

| Share Class | CDSC Years | Annual Fees for Structure Investment Options | Fees for Variable Investment Options | Other Fees | Penalty Free Withdrawal |
|-------------|------------|----------------------------------------------|--------------------------------------|------------|-------------------------|
| Inv Edge B | 5 | 1 % | Up to 2.46% | 0 % | 10 % |
| SELECT (C) | 0 | 1.25 % | Up to 2.46% | 0 % | 100 % |
| ADV | 0 | 0 % | Up to 2.46 % | 0 % | 100 % |
| Income B | 6 | 0 % | 0.71% on MM | 1.5 % | 10 % |
| Income ADV | 0 | 0% | 0.71% on MM | 1.5% | 100% |

CDSC Years Chosen by Client: _____ CDSC Schedule _____ Annual Contract Fee \$ _____

Reasons for Decision: _____

| | | | |
|-----------------------------------------------------------------|---------|----------------------------------|---------|
| Administrative Expense | _____ % | Rider Fees | _____ % |
| Mortality & Expense Charge (excluding riders) | _____ % | Advisory Fees | _____ % |
| Subaccount charges (average for initial and anticipated future) | _____ % | Total Annual Expenses (%) | _____ % |

Annual Subaccount Caps for This Annuity

Inv. Edge B Share Subaccount name: _____ Cap: _____ Select (C Share) Subaccount Name: _____ Cap: _____

Income B Share Subaccount name: _____ Cap: _____ ADV or Income ADV Subaccount Name: _____ Cap: _____

Risk Tolerance: _____ Conservative _____ Moderate Conservative _____ Moderate _____ Moderate Aggressive _____ Aggressive

Investment Objective: _____ Income _____ Growth & Income _____ Growth

Years investing Experience _____

Are the Investment Objective, Risk Tolerance or Time Horizon different than your Customer Investment Profile indicates? _____ Yes _____ No

| | |
|----------------------------------------------------------------------------------------------------------|-----------------|
| You acknowledge you have reviewed and discussed this comparison with your Financial Professional. | |
| _____ | _____ |
| Client 1 | Client 2 |

The information on this form is true and accurate, and I have discussed this comparison in detail with the Client.
 Financial Professional: _____ Rep # _____