

EQUITABLE STRUCTURED CAPITAL STRATEGIES

INCOME & INVESTMENT EDGE

SIDE-BY-SIDE COMPARISON OF

SHARE CLASS AND SUB-ACCOUNT CAPS FOR BUFFERED ANNUITIES

The purpose of this worksheet is to disclose and highlight comparisons between various share classes used within a variable annuity. It is your Financial Professional's responsibility to discuss these disclosures in detail so that you fully understand your allocations and choices.

Share Class	CDSC Years	Annual Fees for Structure Investment Options	Fees for Variable Investment Options	Other Fees	Penalty Free Withdrawal
Inv Edge B	5	1 %	Up to 2.46%	0 %	10 %
SELECT (C)	0	1.25 %	Up to 2.46%	0 %	100 %
ADV	0	0 %	Up to 2.46 %	0 %	100 %
Income B	6	0 %	0.71% on MM	1.5 %	10 %
Income ADV	0	0%	0.71% on MM	1.5%	100%

CDSC Years Chosen by Client: _____ CDSC Schedule _____ Annual Contract Fee \$ _____

Reasons for Decision: _____

Administrative Expense	_____ %	Rider Fees	_____ %
Mortality & Expense Charge (excluding riders)	_____ %	Advisory Fees	_____ %
Subaccount charges (average for initial and anticipated future)	_____ %	Total Annual Expenses (%)	_____ %

Annual Subaccount Caps for This Annuity

Inv. Edge B Share Subaccount name: _____ Cap: _____ Select (C Share) Subaccount Name: _____ Cap: _____

Income B Share Subaccount name: _____ Cap: _____ ADV or Income ADV Subaccount Name: _____ Cap: _____

Risk Tolerance: _____ Conservative _____ Moderate Conservative _____ Moderate _____ Moderate Aggressive _____ Aggressive

Investment Objective: _____ Income _____ Growth & Income _____ Growth

Years investing Experience _____

Are the Investment Objective, Risk Tolerance or Time Horizon different than your Customer Investment Profile indicates? _____ Yes _____ No

You acknowledge you have reviewed and discussed this comparison with your Financial Professional.	
_____	_____
Client 1	Client 2

The information on this form is true and accurate, and I have discussed this comparison in detail with the Client.
 Financial Professional: _____ Rep # _____