

# ALLIANZ INDEX ADVANTAGE

## SIDE-BY-SIDE COMPARISON OF

### SHARE CLASS AND SUB-ACCOUNT CAPS FOR BUFFERED ANNUITIES

The purpose of this worksheet is to disclose and highlight comparisons between various share classes used within a variable annuity. It is your Financial Professional's responsibility to discuss these disclosures in detail so that you fully understand your allocations and choices.

Client Name(s) \_\_\_\_\_

Product Name	CDSC Years	Annual Fees for Structured Investment Options	Fees for Variable Investment Options	Other Fees	Penalty Free Withdrawal
<b>Index Advantage B</b>	6	1.25 %	Up to 0.71%	\$50 if contract value is under \$100k	10 % of purchase payments
<b>Index Advantage NF</b>	6	0.0%	Up to 1.25%	\$50 if contract value is under \$100k	10% of purchase payments
<b>Index Advantage Income B</b>	6	1.95%	Included	\$50 if contract value is under \$100k	10% of purchase payments
<b>Index Advantage Income ADV</b>	None	0.95%	Included	\$50 if contract value is under \$100k	100%

CDSC Years Chosen by Client: \_\_\_\_\_ CDSC Schedule \_\_\_\_\_ Annual Contract Fee \$ \_\_\_\_\_

Reasons for Decision: \_\_\_\_\_

Administrative Expense _____ %	Rider Fees _____ %
Mortality & Expense Charge (excluding riders) _____ %	Advisory Fees _____ %
Subaccount charges (average for initial and anticipated future) _____ %	<b>Total Annual Expenses (%)</b> _____ %

#### Annual Subaccount Caps for These Annuities

Index Advantage B Subaccount name: _____	Cap: _____	ADV Share Subaccount Name: _____	Cap: _____
_____	_____	_____	_____
_____	_____	_____	_____

NF Share Subaccount name: _____	Cap: _____	Subaccount Name: _____	Cap: _____
_____	_____	_____	_____
_____	_____	_____	_____

**Risk Tolerance:** \_\_\_\_\_ Conservative \_\_\_\_\_ Moderate Conservative \_\_\_\_\_ Moderate \_\_\_\_\_ Moderate Aggressive \_\_\_\_\_ Aggressive

**Investment Objective:** \_\_\_\_\_ Income \_\_\_\_\_ Growth & Income \_\_\_\_\_ Growth

**Years Investing Experience** \_\_\_\_\_ **Are the Investment Objective, Risk Tolerance or Time Horizon different than your Customer Investment Profile indicates?** \_\_\_\_\_ Yes \_\_\_\_\_ No

<b>You acknowledge you have reviewed and discussed this comparison with your Financial Professional.</b>	
_____	_____
<b>Client 1</b>	<b>Client 2</b>

The information on this form is true and accurate and I have discussed this comparison in detail with the Client.

Financial Professional: \_\_\_\_\_ Rep # \_\_\_\_\_